

Program Endorsement Brief: 0707.00 - Computer Software Development Blockchain Developer

Los Angeles/Orange County Center of Excellence, April 2021

Summary Analysis

| Program Endorsement: | t: Endorsed: All Criteria Met | | Endorsed: Some Criteria Met | X | Not Endorsed | |
|-------------------------------------|--------------------------------|--------|--------------------------------|-----|----------------------|--|
| | Program En | dorsen | nent Criteria | | | |
| Supply Gap: | Yes 🗆 | | (se | | lo ☑ ments below) | |
| Living Wage: (Entry-Level, 25th) | Yes ✓ | ſ | | ٨ | lo 🗆 | |
| Education: | Yes 🗸 | ĺ | | N | lo 🗆 | |
| | Emerging | Occu | pation(s) | | | |
| Yes | | | | № 🗖 | | |

The Los Angeles/Orange County Center of Excellence for Labor Market Research (COE) prepared this report to provide Los Angeles/Orange County regional labor market supply and demand data related to the middle-skill occupation that is most closely aligned with the emerging field of blockchain – which is web developers and digital interface designers (15-1257). Middle-skill occupations typically require some postsecondary education, but less than a bachelor's degree. This report is intended to help determine whether there is demand in the local labor market that is not being met by the supply from community college programs that align with the relevant occupation.

While software developers and software quality assurance analysts and testers (15-1256) was the best-fit occupation, it was not included in this report because not only does it typically require a bachelor's degree, but further, only 14% of incumbent workers have an associate degree or less.

Based on the available data, there does not appear to be a supply gap for web developers and digital interface designers in the region. However, the oversupply is due to the inclusion of various IT programs that have historically trained for the occupation of interest as well as many others, but this report focuses on only a single occupation. This occupation typically requires an associate degree, and entry-level wages exceed the living wage in both Los Angeles and Orange counties. Therefore, due to some of the criteria being met, the COE endorses this proposed program. Detailed reasons include:

¹ The COE classifies middle-skill jobs as the following:

All occupations that require an educational requirement of some college, associate degree or apprenticeship;

All occupations that require a bachelor's degree, but also have more than one-third of their existing labor force with an educational attainment of some college or associate degree; or

[•] All occupations that require a high school diploma or equivalent or no formal education, but also require short- to long-term on-the-job training where multiple community colleges have existing programs.

Demand:

- Supply Gap Criteria Over the next five years, there is projected to be 718 jobs available annually in the region due to new job growth and replacements, which is less than the 947 awards conferred annually by educational institutions in the region.
- Living Wage Criteria Entry-level web developers and digital interface designers typically earn between \$21 and \$23 per hour, which are above the Los Angeles and Orange County living wage.²
- **Employer Job Postings** Over the past 12 months, there have been 506 online job postings with the keywords "blockchain" or "bitcoin" in the job description.
- Educational Criteria The Bureau of Labor Statistics (BLS) lists an associate degree as the typical entry-level education for web developers and digital interface designers.
 - National-level educational attainment data indicates 23.4% of workers in the field have completed some college or an associate degree.

Supply:

- There are 23 community colleges in the LA/OC region that issue awards related to web developers and digital interface designers, conferring an average of 503 awards annually between 2017 and 2020.
- Between 2014 and 2017, there was an average of 444 awards conferred annually in related training programs by non-community college institutions.

Occupational Demand

Exhibit 1 shows the five-year occupational demand projections for web developers and digital interface designers (15-1257). In Los Angeles/Orange County, the number of jobs related to this occupation is projected to increase by 4% through 2024. There will be nearly 720 job openings per year through 2024 due to job growth and replacements.

This report includes employment projection data by Emsi, which uses EDD information. Emsi's projections are modeled on recorded (historical) employment figures and incorporate several underlying assumptions, including the assumption that the economy, during the projection period, will be at approximately full employment. To the extent that a recession or labor shock, such as the economic effects of COVID-19, can cause long-term structural change, it may impact the projections. At this time, it is not possible to quantify the impact of COVID-19 on projections of industry and occupational employment. Therefore, the projections included in this report do not take the impacts of COVID-19 into account.

² Living wage data was pulled from California Family Needs Calculator on 4/14/2021. For more information, visit the California Family Needs Calculator website: https://insightcced.org/2018-family-needs-calculator/.

Exhibit 1: Occupational demand in Los Angeles and Orange Counties³

| Geography | 2019 Jobs | 2024 Jobs | 2019-2024 Change | 2019-2024 % Change | Annual Openings |
|-------------|-----------|-----------|---------------------|-----------------------|--------------------|
| Los Angeles | 6,700 | 6,999 | 299 | 4% | 520 |
| Orange | 2,602 | 2,693 | 91 | 3% | 199 |
| Total | 9,302 | 9,693 | 391 | 4% | <i>7</i> 18 |

Wages

The labor market endorsement in this report considers the entry-level hourly wage for web developers and digital interface designers in Los Angeles County, as it relates to the county's living wage. Orange County wages are included below in order to provide a complete analysis of the LA/OC region. Detailed wage information, by county, is included in Appendix A.

Los Angeles County: The typical entry-level hourly wage for web developers and digital interface designers is \$22.53, which is above the living wage for one adult (\$15.04 in Los Angeles County). Experienced workers can expect to earn \$47.16, which is higher than the living wage estimate.

Orange County: The typical entry-level hourly wage for web developers and digital interface designers is \$21.26, which is above the living wage for one adult (\$17.36 in Orange County). Experienced workers can expect to earn \$44.79, which is higher than the living wage estimate.

Job Postings

In order to quantify blockchain-related jobs in Los Angeles/Orange County, several filters were applied in Burning Glass, a software platform that provides real-time labor market information by scouring the web for job postings. Over the past 12 months, there have been 506 online job postings with the keywords "blockchain" or "bitcoin" in the job description. Only job postings listing a high school or vocational training, associate degree, or bachelor's degree were considered. The highest number of job postings were linked to software developers, applications; computer occupations, all other; and web developers. The top skills were blockchain, Internet of Things (IoT), business development, and python. The top employers, by number of job postings, in the region were IBM, Accenture, and Deloitte.

It is important to note that the job postings data included in this section reflects online job postings listed in the past 12 months and does not yet demonstrate the impact of COVID-19. While employers have generally posted fewer online job postings since the beginning of the pandemic, the long-term effects are currently unknown.

Educational Attainment

The Bureau of Labor Statistics (BLS) lists an associate degree as the typical entry-level education for web developers and digital interface designers. National-level educational attainment data indicates 23.4% of workers in the field have completed some college or an associate degree. Of the job postings listing a minimum education requirement in Los Angeles/Orange County, 6% (32)

³ Five-year change represents new job additions to the workforce. Annual openings include new jobs and replacement jobs that result from retirements and separations.

requested high school or vocational training, 1% (4) requested an associate degree, and 93% (470) requested a bachelor's degree.

Educational Supply

Community College Supply — Exhibit 2 shows the annual and three-year average number of awards conferred by community colleges in programs that have historically trained for web developers and digital interface designers. The colleges with the most completions in the region are Mt. San Antonio, Orange Coast, and Santa Monica. Over the past 12 months, there have not been any blockchain program recommendation requests from regional community colleges.

Exhibit 2: Regional community college awards (certificates and degrees), 2017-2020

| ТОР | Program | College | 2017-18 | 2018-19 | 2019-20 | 3-Yr |
|---------|--------------|----------------------|---------|---------|------------|---------|
| | • | - | Awards | Awards | Awards | Average |
| | | LA Pierce | - | 3 | 2 | 2 |
| | | Mt San Antonio | 9 | 9 | 7 | 8 |
| | | Pasadena | - | - | 1 | 0 |
| | | Santa Monica | - 9 | - | 2 | 1 |
| | | LA Subtotal | | 12 | 12 | 11 |
| | Website | Coastline | - | 1 | 1 | 1 |
| 0614.30 | Design and | Fullerton | - | 3 | - | 1 |
| | Development | Irvine Valley | 2 | 3 | - | 2 |
| | | Orange Coast | - | - | 9 | 3 |
| | | Saddleback | 4 | 7 | 2 | 4 |
| | | Santa Ana | 1 | - | 2 | 1 |
| | | Santiago Canyon | 9 | 24 | 3 | 12 |
| | | OC Subtotal | 16 | 38 | 1 <i>7</i> | 24 |
| | Sup | ply Subtotal/Average | 25 | 50 | 29 | 35 |
| | | Cerritos | 3 | 9 | 6 | 6 |
| | | LA City | - | - | 1 | 0 |
| | | LA Mission | 7 | 2 | - | 3 |
| | | LA Southwest | 2 | 1 | - | 1 |
| | | Long Beach | - | - | 7 | 2 |
| 0702.10 | Software | Mt San Antonio | 3 | 1 | 2 | 2 |
| 0/02.10 | Applications | Santa Monica | 10 | 18 | 13 | 14 |
| | | LA Subtotal | 25 | 31 | 29 | 28 |
| | | Coastline | 4 | 9 | 8 | 7 |
| | | Irvine Valley | 22 | 39 | 48 | 36 |
| | | Saddleback | 3 | 2 | 7 | 4 |
| | | OC Subtotal | 29 | 50 | 63 | 47 |
| | Sup | ply Subtotal/Average | 54 | 81 | 92 | 76 |
| | Computer | LA City | - | 1 | - | 0 |
| 0707.00 | Software | LA Subtotal | - | 1 | - | 0 |
| | Development | Cypress | 1 | 1 | 1 | 1 |

| ТОР | Program | College | 2017-18 | 2018-19 | 2019-20 | 3-Yr |
|---------|--|---|--|---|--|--|
| | | Calda AVad | | | | Average |
| | | Golden West | | | | 5 |
| | | | | | | |
| | | | | | | 6 |
| | C | | | | | 16 |
| | SUP | | | 20 | | 16 |
| | | | 4 | - | | 0 |
| | | | - | - | • | |
| | | | | | | 6 |
| | | | | Awards Awards 3 4 2 7 7 2 3 13 3 14 25 8 14 26 8 4 - 2 - - 1 6 8 4 2 2 3 - - 6 5 6 4 9 18 4 1 - 1 10 7 6 2 4 5 62 119 114 8 11 21 42 44 46 - 1 - 151 220 217 18 22 20 - 16 28 10 8 4 29 31 157 1 13 1 30 9< | 2 | |
| | | | - | - | Awards 2 2 3 8 8 8 2 1 4 3 6 4 4 1 6 5 114 21 46 - 217 20 28 4 157 1 3 213 430 7 - 24 9 40 2 2 42 1 | 2 |
| | | | | | | 5 |
| | | | | 18 | | 10 |
| | | | | - | | 1 |
| | | | | | | 8 |
| | | | | | | 4 |
| 0707.10 | - | | | | 2 3 8 8 8 2 1 4 3 6 4 1 6 5 114 21 46 - 217 20 28 4 157 1 3 213 430 7 - 24 9 40 2 2 | 98 |
| | Programming | | | | | 13 |
| | | | 42 | | 46 | 44 |
| | | | | - | - | 0 |
| | | | | | 119 114 11 21 44 46 1 - 220 217 22 20 16 28 | 196 |
| | | | 18 | | | 20 |
| | | | - | | | 15 |
| | | | | | | 7 |
| | | | | | 1 <i>57</i> | 72 |
| | | Santa Ana | | | | 5 |
| | | Santiago Canyon | | | | 14 |
| | | OC Subtotal | 88 | 99 | 213 | 133 |
| | | | | | | |
| | Sup | ply Subtotal/Average | | 319 | 430 | 329 |
| | Sup | Glendale | 239 9 | 6 | | 329 7 |
| | Sup | , , | 239 9 | 6 | | |
| | World Wide | Glendale | 239 9 5 | 6 9 | 7 - 24 | 7 |
| 0709.00 | World Wide Web | Glendale LA Pierce Long Beach West LA | 239 9 5 4 24 | 6 9 22 13 | 7 - 24 9 | 7 5 17 15 |
| 0709.00 | World Wide | Glendale LA Pierce Long Beach | 239 9 5 4 24 | 6 9 22 13 | 7 - 24 9 | 7 5 17 |
| 0709.00 | World Wide Web | Glendale LA Pierce Long Beach West LA LA Subtotal Saddleback | 239 9 5 4 24 42 | 6 9 22 13 | 7 - 24 9 40 2 | 7 5 17 15 |
| 0709.00 | World Wide Web | Glendale LA Pierce Long Beach West LA LA Subtotal | 239 9 5 4 24 42 | 6 9 22 13 | 7 - 24 9 40 2 | 7 5 17 15 44 |
| 0709.00 | World Wide Web Administration | Glendale LA Pierce Long Beach West LA LA Subtotal Saddleback OC Subtotal | 239 9 5 4 24 42 - | 6 9 22 13 50 | 7 - 24 9 40 2 2 | 7 5 17 15 44 |
| | Saddleback 3 14 | 239 9 5 4 24 42 - | 6 9 22 13 50 - | 7 - 24 9 40 2 2 42 | 7 5 17 15 44 1 | |
| 0709.00 | World Wide Web Administration Sup E-Commerce (Technology | Glendale LA Pierce Long Beach West LA LA Subtotal Saddleback OC Subtotal ply Subtotal/Average East LA | 239 9 5 4 24 42 - - 42 | 6 9 22 13 50 - - 50 | 7 - 24 9 40 2 2 42 1 | 7 5 17 15 44 1 1 45 |

| ТОР | Program | College | 2017-18 Awards | 2018-19 Awards | 2019-20 Awards | 3-Yr Average |
|-----|---------|----------------------|-------------------|-------------------|-------------------|-----------------|
| | | OC Subtotal | - | 6 | 1 | 2 |
| | Sup | ply Subtotal/Average | - | 7 | 2 | 3 |
| | : | Supply Total/Average | 374 | 533 | 603 | 503 |

Non-Community College Supply — It is important to consider the supply from non-community college institutions in the region that provide relevant training programs. Exhibit 3 shows the annual and three-year average number of awards conferred by institutions in related programs. Due to different data collection periods, the most recent three-year period of available data is from 2014 to 2017. Between 2014 and 2017, non-community college institutions in the region conferred an average of 444 awards annually in related training programs.

Exhibit 3: Regional non-community college awards, 2014-2017

| CIP | Program | Institution | 2014-15 Awards | 2015-16 Awards | 2016-17 Awards | 3-Yr Average |
|---------|---|---|--|-------------------|-------------------|-----------------|
| | | ABCO Technology | 6 | 12 | 18 | 12 |
| 11.0201 | Computer Programming / Programmer, | ITT Technical Institute- San Dimas | 5 | 0 | 0 | 2 |
| | General | University of Phoenix-California | Awards Awards Awards Awards Awards 12 12 13 14 15 15 15 15 15 17 17 18 18 18 18 18 18 18 18 | 43 | 58 | |
| | | Advanced Computing Institute | 73 | 46 | 57 | 59 |
| | Web Page, Digital / Multimedia and Information Resources Design | Argosy University- The Art Institute of California-Hollywood | 22 | 20 | 24 | 22 |
| 11.0801 | | Argosy University- The Art Institute of California-Los Angeles | 15 | 23 | 24 | 21 |
| 11.0601 | | Argosy University- The Art Institute of California-Orange County | 19 | 15 | 33 | 22 |
| | | DeVry University- California | 91 | 69 | 36 | 65 |
| | | Fremont College | 8 | 1 | 0 | 3 |
| | | University of Phoenix-California | 5 | 6 | 1 | 4 |

| CIP | Program | Institution | 2014-15 Awards | 2015-16 Awards | 2016-17 Awards | 3-Yr Average |
|---------|--|---------------------------------------|-------------------|-------------------|-------------------|-----------------|
| | | Azusa Pacific University | 8 | 4 | 3 | 5 |
| | | ITT Technical Institute- Orange | 37 | 0 | 0 | 12 |
| | Computer and | ITT Technical Institute- San Dimas | 23 | 0 | 0 | 8 |
| 11.1003 | Systems Security / Information Assurance | ITT Technical Institute- Sylmar | 19 | 0 | 0 | 6 |
| | | ITT Technical Institute- Torrance | 6 | 0 | 0 | 2 |
| | | Learnet Academy Inc | 0 | 39 | 48 | 29 |
| | | Mt Sierra College | 14 | 9 | 8 | 10 |
| | | University of Phoenix-California | 111 | 74 | 71 | 85 |
| | Web / | ABCO Technology | 7 | 9 | 12 | 9 |
| 11.1004 | Multimedia Management | Pepperdine University | 0 | 1 | 0 | 0 |
| | and Webmaster | University of Phoenix-California | 7 | 5 | 4 | 5 |
| £2,0200 | E-Commerce / | University of La Verne | 5 | 3 | 0 | 3 |
| 52.0208 | Electronic Commerce | University of Phoenix-California | 1 | 1 | 0 | 1 |
| | | Grand Total | 550 | 399 | 382 | 444 |

Appendix A: Occupational demand and wage data by county

Exhibit 4. Los Angeles County

| Occupation (SOC) | 2019 Jobs | 2024 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Entry- Level Hourly Earnings (25 th Percentile) | Median Hourly Earnings | Experienced Hourly Earnings (75th Percentile) |
|--|--------------|--------------|----------------|------------------|--------------------|---|------------------------------|---|
| Web Developers and Digital Interface Designers (15-1257) | 6,700 | 6,999 | 299 | 4% | 520 | \$22.53 | \$33.68 | \$47.16 |
| Total | 6,700 | 6,999 | 299 | 4% | 520 | | | |

Exhibit 5. Orange County

| Occupation (SOC) | 2019 Jobs | 2024 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Entry- Level Hourly Earnings (25th Percentile) | Median Hourly Earnings | Experienced Hourly Earnings (75th Percentile) |
|--|--------------|--------------|----------------|------------------|--------------------|---|------------------------------|---|
| Web Developers and Digital Interface Designers (15-1257) | 2,602 | 2,693 | 91 | 3% | 199 | \$21.26 | \$31.88 | \$44.79 |
| Total | 2,602 | 2,693 | 91 | 3% | 199 | | | |

Exhibit 6. Los Angeles and Orange Counties

| Occupation (SOC) | 2019 Jobs | 2024 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Typical Entry- Level Education |
|--|--------------|--------------|----------------|------------------|--------------------|-----------------------------------|
| Web Developers and Digital Interface Designers (15-1257) | 9,302 | 9,693 | 391 | 4% | 718 | Associate Degree |
| Total | 9,302 | 9,693 | 391 | 4% | 718 | |

Appendix B: Sources

- O*NET Online
- Labor Insight/Jobs (Burning Glass)
- Economic Modeling Specialists, International (Emsi)
- Bureau of Labor Statistics (BLS)
- Employment Development Department, Labor Market Information Division, OES
- California Community Colleges Chancellor's Office Management Information Systems (MIS)
- California Family Needs Calculator, Insight Center for Community Economic Development
- Chancellor's Office Curriculum Inventory (COCI 2.0)

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